

KTEE/Commercialization Mentorship Program

AllerGen NCE Inc. Knowledge and Technology Exchange and Exploitation (KTEE)/Commercialization Mentorship Program

This program provides AllerGen investigators and their teams with business advice and general mentorship to aid in the successful launch and growth of new ventures arising from AllerGen-sponsored projects.

The Mentorship Program is a component of AllerGen's overall commercialization strategy, which aims to identify and exploit commercial opportunities for projects in which the Network has invested. With a focus on the pre-incubation phase on the "discovery to development" continuum, AllerGen supports investigators whose discoveries have potential for social and commercial impact by helping them plan their path from discovery to market.

AllerGen's Mentor Pool

offers expertise in a variety of areas, including:

- business development;
- clinical trials start-ups;
- financial planning;
- franchise development;
- pharmaceutical application of genomic, proteomic and metabolomic discoveries;
- R&D partnership development;
- sales and marketing;
- venture capital.

AllerGen's Mentorship Program includes, but is not limited to, support for:

- Assessing incubation readiness;
- Determining the key market drivers of an invention/discovery;
- Developing value propositions;
- Evaluating the social and economic benefits likely to arise from new discoveries;
- Framing the business value of ideas;
- Reviewing collaborative and technical needs;
- Scoping ideas and validating opportunities; and
- Understanding intellectual property (IP) protection options (e.g., licensing, patenting) and processes.

MENTORS

In addition to members of AllerGen's Network-supported Intellectual Property (NSIP) Advisory Committee, mentors include a range of individuals with extensive sector-specific business development, commercialization, IP, product portfolio, and venture capital and investment expertise.

Potential mentors are selected based on their skills, knowledge, and expertise as related to a given project/discovery.

By sharing their expertise, mentors help Canada's top allergy and related immune disease researchers translate their discoveries into products and services that will benefit patients and their families, health care practitioners, policy makers, non-profit organizations and industry.

VALUE

AllerGen respects the value of its mentors' time and expertise. Mentors are expected to provide general and basic advice and support to investigators.

In circumstances where intensive, long-term mentorship is required, AllerGen may explore the possibility of a remunerated arrangement with the mentor.

Confirmed mentors are eligible to attend AllerGen's Annual Research Conference and other AllerGen-sponsored events of interest to them at no cost.

CONFIDENTIALITY & TRANSPARENCY

AllerGen encourages mentorship based on open, honest communication and timely information sharing. As a result, from time-to-time mentors will be party to confidential information about discoveries, strategies, know-how and individuals.

With this in mind, AllerGen asks that mentors sign a Non-Disclosure Agreement (NDA) and a Declaration of Conflict of Interest Agreement and Report.

These forms constitute formal agreements between the mentor and AllerGen NCE Inc. confirming that confidential information, including knowledge about a discovery or product under development, will not be shared with anyone else for a specified period of time.

Mentors are also asked to sign a Communications Consent Agreement form, by which they consent to being referenced in AllerGen communications and, in compliance with Canadian anti-spam legislation, to receiving electronic communications from AllerGen.



**For more information about AllerGen's KTEE/Commercialization Mentorship Program, contact the
AllerGen Administrative Centre**

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